

Hostess Program - September 2015

Merchandise Allowance

Merchandise Allowance is at least 10-12% of home show retail total. Or the hostess can **DOUBLE** her Merchandise Allowance and purchase it at a 70% discount!

Booking Credits

For every guest who books a new show, the original hostess earns the right to purchase **\$20 worth of books for \$6 - a 70% discount!**

And... every **guest** who books and holds a new home show processed within four weeks (28 days) of the original show will earn the right to purchase **\$20 worth of books for only \$6**. The guest's name and home show date must be listed on the original show's future bookings.

New shows *must* be processed within four weeks (28 days) of the original show. All "Booking Credit" books must be ordered when the new show order is processed.

RETAIL SALES	YOUR CHOICE
\$200-249	\$25.00 FREE (or \$50 FOR \$15.00)
\$250-299	\$30.00 FREE (or \$60 FOR \$18.00)
\$300-349	\$37.50 FREE (or \$75 FOR \$22.50)
\$350-399	\$45.00 FREE (or \$90 FOR \$27.00)
\$400-449	\$52.50 FREE (or \$105 FOR \$31.50)
\$450-499	\$60.00 FREE (or \$120 FOR \$36.00)
\$500-549	\$67.50 FREE (or \$135 FOR \$40.50)
\$550-599	\$75.00 FREE (or \$150 FOR \$45.00)
\$600-649	\$82.50 FREE (or \$165 FOR \$49.50)
\$650-699	\$90.00 FREE (or \$180 FOR \$54.00)
\$700-749	\$97.50 FREE (or \$195 FOR \$58.50)
\$750-799	\$105.00 FREE (or \$210 FOR \$63.00)
\$800-849	\$112.50 FREE (OR \$225 FOR \$67.50)
\$850-899	\$120.00 FREE (OR \$240 FOR \$72.00)
Add \$7.50 in merchandise allowance for each \$50 above \$900 and double for purchase option.	

Hostess Bonus Books

If home show retail sales total **\$300 or more plus one booking**, the hostess may choose one of the following books. This book is to be ordered and delivered with the books for the **first booked show processed within 28 days**.



222272

\$10.95 value



222289

\$9.95 value

Your Usborne Books at Home Consultant